

2ND EUROPE- IRAN FORUM

ORGANIZER:

BHB EMISSARY

Preparing post-sanctions investment and trade

September 24-25, 2015, Grand Hotel Kempinski, Geneva, Switzerland

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BHB Emissary's mission

Strictly within the parameters of existing sanctions regulations, **BHB Emissary** is working to help “set the stage” for Iran’s re-entry into global markets for goods, services, and capital. Following years of economic isolation, Iran is poised for a new phase of growth and development as one of the world’s last untapped markets.

Companies seeking to engage Iran must navigate a complex environment with particular challenges for corporate communications, legal compliance, strategy formulation, and relationship building.

By focusing on the concept of Business Diplomacy, **BHB Emissary** seeks to help Iranian and multinational firms to identify and achieve their business development goals.

Business diplomacy also entails a commitment to corporate social responsibility and corporate citizenship— attributes **BHB Emissary** encourages in Iran’s private sector.

WELCOME TO *BHB EMISSARY'S* Second Europe-Iran Forum

Dear Colleague,

When we began planning the 1st Europe-Iran Forum in the summer of 2013, there was immense uncertainty around Iran's political and economic future. The election of President Rouhani and the beginning of a new dialogue with the P5+1 countries, offered great hope that a new era of growth and development was on the way.

As it turns out, the deal that was supposed to be agreed in July 2014 was finally delivered in July 2015. The negotiations were so complex and so critical to the trajectories of the countries involved, that a further year was needed to ensure a robust agreement could be reached. As such, the 1st Europe-Iran Forum, which took place in London in October 2014, was delivered during an "extension" in the negotiations. Uncertainties remained.

Today the circumstances are different. By the time you will be reading this letter, the robust JCPOA agreement will have survived an acrimonious debate in the US Congress. Hope is being replaced by expectation, which will in turn be replaced by reality.

The 1st Europe-Iran Forum helped build expectations around Iran's growth and development, particularly in the private sector. The 2nd Forum is designed to explore the realities—both encouraging and troubling—of Iran's impending economic shift.

Ultimately, organizing a conference is a humble intervention in the bigger story of post-sanctions Iran. But the difficulty should not be underestimated. On this note, I would like to thank our sponsors and supporting organizations for their commitment to the Europe-Iran Forum conference series.

As you partake in the Forum, I urge you to take note of a simple fact. Within the network of attendees you will find some friends and colleagues. You will find some competitors. You will meet people you admire and people whose approach you question.

All of these people, regardless of the category in which they fall, are your assets. I firmly believe that success and longevity of Iran's economic resurgence will depend on the network of people who are envisioning and operating the new commercial environment. Whether it is through cooperation or competition, whether within Iran or reaching across borders, it is the relationships between people that will determine whether Iran becomes a world-leading economy.

Thank you for your participation in this event. BHB Emissary remains a resource for you.

With Gratitude,



Esfandiyar Batmanghelidj
Organizing Partner
Europe-Iran Forum

Administrative notes

Feedback form

We would very much like to hear your thoughts about this event. Please complete the feedback form in this delegate book and hand it to any of the members of staff. We truly value your comments for future events. Thank you.

Presentations

If requested, speakers' presentations may be e-mailed after the conference; please leave your email address with a member of the staff.

Security

Please do not leave briefcases, packages or other personal belongings unattended at any time. *BHB Emissary* doesn't accept responsibility for any valuables or written notes left in the conference room or registration area. Due to heightened security, badges must be worn at all times. In the event of an emergency, please follow instructions from the staff and venue security personnel.

Smoking

Please note that smoking is NOT permitted inside the Grand Hotel Kempinski.

Mobile phones

Please ensure that your mobile phone is SWITCHED OFF during the main conference sessions.

Photography and filming

There will be photography and/or filming at this event and your image may be captured by us and used for our business and promotional purposes in printed publications, videos and/or on our website. By registering for the event you are giving us your permission to use your image in this way. If you have any queries about this, however, please e-mail conferences@bhbemissary.com.

Our supporting organizations:



In consultation with:



Our media partners:



A Proven Formula for Sanctions Compliance :

The successful delivery of The 1st Europe-Iran Forum in October 2014 serves as a proof of concept for the compliance of the 2nd Europe-Iran Forum. This sanctions compliant Iran business conference is dedicated to the open exchange of information derived from the personal experiences of expert speakers. The event organizers, BHB Emissary, and its partners take sanctions regulations seriously, and have pursued all reasonable measures to ensure an environment of compliance for sponsors, speakers, and attendees. This includes the consultation of legal counsel in the United States and Europe and communication with the relevant authorities.

The US Treasury Office of Foreign Asset Control (OFAC) regulations that govern this event are reproduced below. We encourage you to take a look.

US OFAC Sanctions regulations that apply to the event:

- **§560.208** Prohibited facilitation by United States persons of transactions by foreign persons.

Except as otherwise authorized pursuant to this part, and notwithstanding any contract entered into or any license or permit granted prior to May 7, 1995, no United States person, wherever located, may approve, finance, facilitate, or guarantee any transaction by a foreign person where the transaction by that foreign person would be prohibited by this part if performed by a United States person or within the United States.

- **§560.417** Facilitation; change of policies and procedures; referral of business opportunities offshore.

With respect to §560.208, a prohibited facilitation or approval of a transaction by a foreign person occurs, among other instances, when a United States person:

(a) Alters its operating policies or procedures, or those of a foreign affiliate, to permit a foreign affiliate to accept or perform a specific contract, engagement or transaction involving Iran or the Government of Iran without the approval of the United States person, where such transaction previously required approval by the United States person and such transaction by the foreign affiliate would be prohibited by this part if performed directly by a United States person or from the United States;

(b) Refers to a foreign person purchase orders, requests for bids, or similar business opportunities involving Iran or the Government of Iran to which the United States person could not directly respond as a result of the prohibitions contained in this part; or

(c) Changes the operating policies and procedures of a particular affiliate with the specific purpose of facilitating transactions that would be prohibited by this part if performed by a United States person or from the United States.

- **§560.204** Prohibited exportation, reexportation, sale, or supply of goods, technology, or services to Iran.

Except as otherwise authorized pursuant to this part, and notwithstanding any contract entered into or any license or permit granted prior to May 7, 1995, the exportation, reexportation, sale, or supply, directly or indirectly, from the United States, or by a United States person, wherever located, of any

goods, technology, or services to Iran or the Government of Iran is prohibited, including the exportation, reexportation, sale, or supply of any goods technology, or services to a person in a third country undertaken with knowledge or reason to know that:

(a) Such goods, technology, or services are intended specifically for supply, transshipment, or reexportation, directly or indirectly, to Iran or the Government of Iran; or

(b) Such goods, technology, or services are intended specifically for use in the production of, for commingling with, or for incorporation into goods, technology, or services to be directly or indirectly supplied, transshipped, or reexported exclusively or predominantly to Iran or the Government of Iran.

• **§560.410** Provision of services.

(a) The prohibition on the exportation, reexportation, sale or supply of services contained in §560.204 applies to services performed on behalf of a person in Iran or the Government of Iran or where the benefit of such services is otherwise received in Iran, if such services are performed:

- (1) In the United States, or
- (2) Outside the United States by a United States person, including by an overseas branch of an entity located in the United States.

(b) The benefit of services performed anywhere in the world on behalf of the Government of Iran is presumed to be received in Iran.

(c) The prohibitions on transactions involving blocked property contained in §560.211 apply to services performed in the United States or by U.S. persons, wherever located, including by an overseas branch of an entity located in the United States:

- (1) On behalf of or for the benefit of the Government of Iran, an Iranian financial institution, or any other person whose property and interests in property are blocked pursuant to §560.211; or
- (2) With respect to property interests of the Government of Iran, an Iranian financial institution, or any other person whose property and interests in property are blocked pursuant to §560.211.

(d) Example. A United States person is engaged in a prohibited exportation of services to Iran when it extends credit to a third country firm specifically to enable that firm to manufacture goods for sale to Iran or for an entity of the Government of Iran. See also

• **§560.210** Exempt transactions.

(a) Personal communications. The prohibitions contained in this part do not apply to any postal, telegraphic, telephonic, or other personal communication that does not involve the transfer of anything of value.

(b) Humanitarian donations. The prohibitions of §§560.204 and 560.206 do not apply to donations by United States persons of articles, such as food, clothing, and medicine, intended to be used to relieve human suffering.

(c) Information or informational materials.

(1) The prohibitions contained in this part do not apply to the importation from any country and the exportation to any country of information or informational materials, as defined in §560.315, whether commercial or otherwise, regardless of format or medium of transmission.

(2) This section does not exempt from regulation or authorize transactions related to information or informational materials not fully created and in existence at the date of the transactions, or to the substantive or artistic alteration or enhancement of informational materials, or to the provision of marketing and business consulting services. Such prohibited transactions include, but are not limited to, payment of advances for information or informational materials not yet created and completed (with the exception of prepaid subscriptions for widely circulated magazines and other periodical publications); provision of services to market, produce or coproduce, create, or assist in the creation of information or informational materials; and payment of royalties with respect to income received for enhancements or alterations made by u.s. persons to such information or informational materials.

• **§560.554** Importation and exportation of services related to conferences in the United States or third countries authorized.

(a) Subject to the restrictions in paragraph (c) of this section, the importation of Iranian-origin services into the United States or other dealing in such services and the exportation, reexportation, sale, or supply of services from the United States or by a U.S. person are authorized where such services are performed or provided in the United States by or for a person who is ordinarily resident in Iran, other than the Government of Iran, an Iranian financial institution, or any other person whose property and interests in property are blocked pursuant to §560.211, for the purpose of, or which directly relate to, participating in a public conference, performance, exhibition or similar event, and such services are consistent with that purpose.

(b) To the extent not otherwise exempt from the prohibitions of this part and subject to the restrictions in paragraph (c) of this section, the exportation, reexportation, sale, or supply of services directly related to the sponsorship by a U.S. person of a public conference or other similar public event in a third country that is attended by persons who are ordinarily resident in Iran, other than the Government of Iran, an Iranian financial institution, or any other person whose property and interests in property are blocked pursuant to §560.211, is authorized, provided that attendance and participation at the conference or other similar public event is open for the public and that the conference or other similar event is not tailored in whole or in part to or for Iran or persons who are ordinarily resident in Iran.

(c) This section does not authorize:

- (1) Any release of technology or software to a person who is ordinarily resident in Iran; and
- (2) The exportation, reexportation, sale or supply of services, or the importation of Iranian-origin services or other dealing in such services, related to the petroleum or petrochemical industries, energy development, crude oil or natural gas, pipelines, or the oil services industry.

Biographies

-Moderators-



Martin Arnold
Banking Editor
Financial Times

Martin Arnold has worked for the Financial Times since 1999; becoming the FT banking editor in January 2014. Before this, he held the role of deputy companies editor for almost three years, overseeing business and financial coverage. Between 2007 and 2011, Martin covered private equity – winning the British Private Equity and Venture Capital Association Private Equity Correspondent of the Year award; and also being shortlisted for Scoop of the Year at the Business Journalist of the Year awards. His other roles at the FT have included five years as Paris correspondent, covering the French presidential elections and the banks. He has also written about technology, media and telecoms in London, and consumer industries in New York. Martin has a Masters degree in journalism from Goldsmith College in London; and an undergraduate degree in French and Politics from Leeds University.



John Andrews
Consultant Editor
The Economist

John Andrews is a consultant editor for The Economist, the prestigious British weekly. Until moving back to London in November 2006, he was The Economist's most experienced foreign correspondent. In a 24 - year career that included positions in London as industry editor and Asia editor, his foreign postings have ranged from Singapore and Hong Kong to Brussels, Washington DC, Paris and finally Los Angeles. John Andrews has written two books on Asia, co - authored a book on Europe and contributed chapters to other books, including the Encyclopaedia Britannica. He has been a Hearst journalism fellow at the Annenberg School of Communication, University of Southern California. His latest book is The Economist Book of Isms and he is currently writing The World in Conflict, an analysis of present day war and terrorism to be published by Profile Books under The Economist imprint in 2015. Andrews is the co - editor of Megachange: The World in 2050, which examines the key developments that will determine our future. His special reports in The Economist –12,000-word essays which, unlike the magazine's other articles, carry a by - line–have covered subjects as diverse as civil aerospace, the European Union and the world of sport. He is a frequent broadcaster and public speaker.



Zoe Schneeweiss
Swiss Economy Editor
Bloomberg News

Zoe Schneeweiss joined Bloomberg News in Vienna in 2008 and was named bureau chief the following year. She has been a Western European economics editor in Zurich since 2012.

-Speakers-**Ambassador Livia Leu***Head of Bilateral Economic Relations***SECO, Swiss Federal Department of Economic Affairs (EAER)**

Ambassador Livia Leu has had a distinguished career and is currently Delegate of the Federal Council for Trade Agreements and Head of the Bilateral Economic Relations Division at the State Secretariat for Economic Affairs (SECO), Federal Department of Economic Affairs, Education and Research (EAER), since August 2013. From 2009 to 2013 she served as Swiss Ambassador to the Islamic Republic of Iran. From 2006 to 2008 she was Head of the Policy Division for Africa/Middle East in the Federal Department for Foreign Affairs (FDFA) and Deputy Head from 2004 to 2006.

Between 1998 and 2002 she was Deputy Head of Mission at the Swiss Embassy in the Arab Republic of Egypt. From 1994 to 1998 she served as Councillor at the Swiss Permanent Observer Mission at the UN in New York. In 1989 she joined the FDFA. After two years of diplomatic training, she became a member of the diplomatic staff in the UN section of the FDFA from 1991 to 1994.

**Ambassador Giulio Haas***Swiss Ambassador to Iran*

Giulio Haas is currently Ambassador of Switzerland to Iran. He assumed his position in September 2013, having returned to the Ministry of Foreign Affairs after five years with a Swiss private bank. Ambassador Haas' previous positions include, among others, Assistant Secretary for Sectoral Foreign Policy at the Federal Department of Foreign Affairs (2006 - 2008), Head of the Financial and Economic Section at the Embassy of Switzerland in Washington DC (2001 - 2006), Head of the Politics and Institutions Section at the European Integration Office (1996 - 2000), and Deputy Chief of Mission at the Embassy of Switzerland to Venezuela (1994 - 1996).

In 2000 - 2001 Ambassador Haas coordinated and authored the Federal Department's Report on Foreign Policy. He entered the diplomatic service in 1988 and held early postings in Berne, Geneva and Bangkok. Ambassador Haas holds a PhD in Law from the University of Berne (Switzerland).

**Giovanni Castellaneta***Chairman***SACE**

Giovanni Castellaneta is the Chairman of SACE since 2009. SACE offers export credit, credit assurance, foreign investment protection services, financial guarantees, sureties and factoring. With operations worth €74 billion assured in 189 countries, the SACE Group supports the competitiveness of Italian and foreign businesses, guaranteeing more stable cash flows and transforming enterprise insolvency risks into development opportunities.

Mr. Castellaneta has held numerous positions including that of Italian Ambassador to Washington (where he was also Permanent Observer at the Organisation of American States), Tehran and Canberra, Foreign Policy Advisor of the Prime Minister and his personal representative (SHERPA) for the G8 summits, Foreign Policy Advisor to the Treasury Minister, Spokesman of the Italian Ministry of Foreign Affairs and Deputy Permanent Representative of Italy to the International Organisations in Geneva.

Mr. Castellaneta was also Head of the Office for International Activities of the Italian Regions and Coordinator of the Reconstruction Programme in Albania. He served as Vice Chairman of the Finmeccanica Group and he has held the position of Chairman of the Scientific Committee of the Lazio Region for Innovative Technologies and Advanced Research.

**Barthélemy Helg***Partner***ACL**

Barthélemy Helg is active in Biotechnology, Real Estate and Finance. He is a founder and partner of ACL, an international financial advisory firm specialising in the Iranian capital markets. He is also a founder of AB2 Bio Ltd (inflammatory diseases), Tiefenhof AG (residential real estate).

Mr. Helg is also board member of a number privately held companies. He was, until the end 2006, Managing Partner of Lombard Odier & Cie (formerly LODH & Cie), the oldest and leading Geneva based private bank. He was LODH Global Head of Investment Banking. He also supervised, as Chairman of the Board of Lombard Odier Darier Hentsch & Cie NV, LODH's credit and emerging markets fixed income center of competence. He was a member of the bank's Credit, Risk, Finance and IT Committee.

Before joining LODH, he was Vice-President at Nestlé SA, responsible for Mergers and Acquisitions and Investor Relations, where he oversaw more than 70 transactions on all continents. Prior to Nestlé, Bart worked for Goldman Sachs Financial Institutions Group in New York. Previously, he was a lawyer in Zurich, Geneva and Boston with Goodwin Procter. Bart holds an LL.B/LL.M. from the University of Geneva (1987), an LL.M. from NYU (1993) and an MBA from Harvard Business School (1996). He also completed the Bar exam in both Geneva and in New York.

Bart is a Swiss citizen and speaks French, German and English.

**Pirouzan Parvine***Partner***Dentons Europe**

Pirouzan is a French qualified lawyer and Corporate/M&A Partner at Dentons. He is Head of Dentons Europe Manufacturing and Automotive Sector Group and Head of the West Asia Desk. Pirouzan has over 17 years of experience on emerging markets and economies in transition, in particular in Central Europe where he has advised on some of the most significant transactions in the Retail, Automotive, IT & Banking sectors, between 2004 and 2015. He is regularly ranked as a leading lawyer in M&A by Chambers. As regards his Iran related activities, Pirouzan currently advises several companies in relation to their Iranian market (re)entry in sectors that are not subjected to European sanctions.

Pirouzan holds a Master degree in International Business Law from the Paris University and an LL.M from Duke Law School (USA) where he was a Fulbright scholar.

**Charles Hollis***Managing Director***FTI Consulting**

Charles Hollis heads the Middle East and North Africa Team in FTI Consulting's Global Risks and Investigations Practice.

Charles has worked with clients over many years to understand and manage political and business risks across the MENA region. He deploys his extensive networks, regional background and industry experience to oversee investigations, asset traces, due diligence assignments and strategy formulation on behalf of clients, as well as providing general advisory services to clients on the Middle East and North Africa region, including Israel and Turkey.

After graduating from Oxford with a degree in PPE, Charles spent fourteen years serving at home and overseas with the British Foreign & Commonwealth Office. He enjoyed postings in Iraq, Jordan, Saudi Arabia and Iran, as well as at the UK Mission to the United Nations in New York.

Charles left the Diplomatic Service in 1997 to study for an MBA at Columbia Business School. In 2002, Charles set up his own political risk consultancy, Global Metrics Ltd., to advise clients with exposure to emerging markets, particularly in the Middle East. In January 2005 Charles joined Kroll as Head of the Middle East Practice. On leaving Kroll, Charles worked as a consultant, advising clients with Middle East interests in a variety of areas ranging from market entry, business risk and by leveraging his networks to enable clients to build their business in the region.

In November 2010 Charles took up the position of Director General of the Middle East Association, the UK's leading business forum for promoting trade and relations with the Middle East and North Africa. He left the MEA in April 2011 in order to take up his current position with FTI Consulting. Charles speaks French and Arabic.



Tim Fox
Chief Economist
Emirates NBD

With over 20 years of international experience in the financial markets, Tim Fox has been serving as Chief Economist of Emirates NBD in Dubai since November 2008.

In this capacity, he and his team support all the functions of the Bank. Tim is responsible for the development, coordination, and production of economic and financial analysis and reports, with a focus on global and regional economies and financial markets.

Prior to joining Emirates NBD, Tim worked at a number of investment banks in London and New York, where his focus ranged from the foreign exchange markets to G10 and emerging market economies.

Tim graduated from the London School of Economics and Political Science in 1985, and he is a frequent commentator on global and regional business events.



Parviz Aghili
Chief Executive Officer
Middle East Bank

Parviz Aghili is the Managing Director and Vice-Chairman of Khavarmianeh (Middle East) Bank, one of Iran's newest and most innovative financial institutions. Parviz previously held the position of Managing Director at both Karafarin Bank and Industrial Investment of Iran. His career as a banker has spanned North America, Sub-Saharan

Africa, and the Middle East. Middle East Bank completed its first year of operations in 2013, but has quickly developed a reputation for its quality of service and world-class banking practices.

As a wholesale bank, with limited branches, Middle East Bank has pioneered electronic banking in Iran. The bank's strong commitment to the development and training of its employees, leading to the formation of Iran's most talented team of young bankers, is reflected in Aghili's long commitment to education. Parviz holds a PhD in Finance from the University of Wisconsin and currently teaches at in the Graduate School of Management Studies at the Sharif University of Technology.



Younes Mazlumi
Chief Executive Officer
Razi Insurance Company

Younes Mazlumi is the CEO of Razi Insurance Company, the first private issuance company established in Iran following the Islamic Revolution. Razi is a market leader in Iran with over 30 branches, 500 employees, and 1000 affiliates. The firm has achieved domestic and international accolades for its service.

Younes has more than 20 years of experience in the field of insurance. He holds a Doctorate in Business Administration from Bordeaux University of France. He also teaches Risk Management & Insurance at several leading Iranian universities. Younes is a member of the Board of Directors of the Iran Industrial Manager Association. He is a regular fixture in industry conferences in Iran, having delivered several keynote speeches in recent years.



Mostafa Beheshti Rouy
Director of International Affairs, Executive Board Member
Pasargad Bank

Since the establishment of Bank Pasargad in September 2005, Dr. Mostafa Beheshti Rouy has been a Board Member and an Executive Board Member at the bank supervising all international affairs and operations.

Dr. Beheshti Rouy began his career with Bank Tehran, a leading private commercial bank, in 1971. Prior to joining Bank Pasargad, he was Chief Representative of Dubai Islamic Bank in Iran between October 2004 and September 2005, Deputy Managing Director of Parsian Bank between September 2003 and October 2004, Deputy Managing Director of Nargan Engineers & Constructors Company between September 2002 and September 2003, and fulfilled an illustrious career of more than 30-years at Bank Mellat where he accomplished many high managerial duties prior to retirement: As Director General of International Division at Bank Mellat, Dr. Beheshti Rouy took initiative to expand the bank's international network, designed many innovative policies and implemented strict regulatory systems for all international operations of the bank. He was also General Manager of Bank Mellat's Central Branch.

As Chief Executive Officer of Bank Mellat Turkey, he conceived, instigated and executed many new measures to establish the bank as the most successful subsidiary among all Iranian banks.

He was also the CEO & Deputy Chairman of Bank Mellat Investment Company, Member of the Management Committee of Iran Overseas Investment Bank in London and Advisor to the Supervisory Board of Europäische-Iranisch Handels Bank AG (EIH) Germany.



Hassan Ghalibaf Asl
President and Chief Executive Officer
Tehran Stock Exchange

Dr. Hassan Ghalibaf Asl is the President and CEO of the Tehran Stock Exchange (TSE). He is currently serving his fourth consecutive two-year term in charge of the exchange.

Dr. Ghalibaf Asl presided over the exchange's remarkable performance in 2013, reaching a record capitalization of over USD \$170 billion dollars. This impressive run put TSE on the radar of many of the world's largest institutional investors, and the exchange continues to be heralded as one of the most attractive untapped investment opportunities in the world.

In order to maximize the development potential of the exchange, Dr. Ghalibaf Asl has made strong commitments to transparency and corporate governance within the TSE and among its listed companies.

His background in industry and banking gives him a first-hand understanding of the capitalization needs of Iran's business leaders.

With a PhD from Tehran University in financial management, Dr. Ghalibaf Asl has also published extensively on economic and financial matters. He teaches financial management at Alzahra University, a unique women's college in Tehran.



Reza Soltanzadeh
Chief Executive Officer
Iran Industries Investment Company

Reza Soltanzadeh is the CEO of Iran Industries Investment Company (IIIC), a diversified investment holding company based in Tehran. Founded in 1994, IIIC has a portfolio of publicly listed companies in Banking, Petrochemicals, Food & Cement industries. Boursiran Securities, the largest Asset Manager and a leading securities Brokerage in the country is a subsidiary of IIIC.

Reza Soltanzadeh is a non-executive Board Member at Middle East Bank and Iran Leasing Company. He is also a member of Foreign Investment Committee at the Tehran Stock Exchange.

Reza Soltanzadeh holds a Doctorate of Medicine from Manipal University and an Executive MBA from UCLA.



Ramin Rabii
Chief Executive Officer
Turquoise Partners

Ramin Rabii has an international background having studied and worked in Iran, Switzerland, Canada and the UK. Ramin obtained his BEng. from Queen's University in Kingston, Canada and his MSc. from the School of Oriental and African Studies (SOAS) in London, UK.

Ramin has been leading Turquoise as its CEO since the company was founded in 2005 and has managed to grow the company to 80 employees and \$200 Million AUM with a superior return for investors. He has been and currently is on the board of several listed and non-listed companies.

Prior to Turquoise, Ramin worked for the Tehran-based Atieh Bahar Consultancy advising foreign clients with investment and entry strategies for Iran. He is also the co-founder and board member of Sheypoor, Iran's leading general classifieds website.



Seyed Ahmad Araghchi
Chief Executive Officer
Tadbir Pardaz IT Group

Seyed Ahmad Araghchi is the CEO of Tadbir Pardaz IT Group, a privately held financial technology company. Tadbir is one of the leading providers of financial technology and information technology solutions in Iran and the Middle East and serves major banks and financial institutions. The company's solutions cover portfolio management, mutual fund administration, brokerage solutions equipped with electronic trading, market infrastructure in addition to research and information dissemination services.

The company has received numerous awards for its high quality of service and innovations. Tadbir's position at the forefront technology and finance gives it a unique insight into Iran's commercial future.

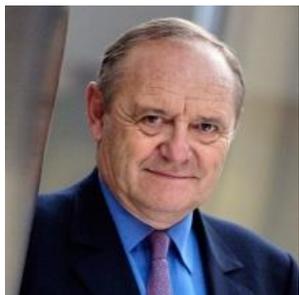
Mr. Araghchi has studied economics and finance and holds academic qualifications from Shahid Beheshti University and Tehran University in Iran, as well as City University of New York in the United States.



Pedram Soltani
Vice President
Iran Chamber of Commerce, Industry, Mines, and Agriculture (ICCIMA)

Dr. Pedram Soltani is Vice President of the Iran Chamber, the country's official investment, trade, and entrepreneurship promotion body. Dr. Soltani has special responsibilities around the facilitation of relationships with foreign investors.

Beyond his activities in the chamber, Dr. Soltani is also a successful business leader and is the Founder and Chairman of the Board of Persol, a leading trading company specializing in petrochemicals and ore. Dr. Soltani holds a PhD from Tehran University and an MBA from Manchester University in the United Kingdom.

**Yves-Thibault de Silguy***Vice Chairman and Senior Director of the Board of Directors***Vinci**

Yves-Thibault de Silguy has a degree in law from the Université de Rennes, a Masters degree in public law, and is a graduate of the Institut d'Études Politiques de Paris, public service section, and the École Nationale d'Administration.

From 1976 to 1981, he worked at the French Ministry of Foreign Affairs and for the European Commission from 1981 to 1985. He then worked at the French Embassy in Washington as a Counsellor (economic affairs) from 1985 to 1986.

From 1986 to 1988, Mr. de Silguy was an adviser in the Prime Minister's office with responsibility for European affairs and international economic and financial affairs. From 1988 to 1993, he headed the international affairs department of the Usinor Sacilor Group, before being named its Director for International Affairs.

From 1993 to 1995, he was Secretary-General of the Interdepartmental Committee for Questions of Economic Cooperation in Europe and at the same time, adviser for European affairs and vice-sherpa in the Prime Minister's office, assisting in the preparation of summits of the industrialised nations. From 1995 to 1999, Mr. de Silguy was European Commissioner responsible for economic, monetary and financial affairs. From 2000 to 2005, he was Chairman of Medef's European Policy Committee.

In January 2000, he became a member of the Executive Board of Suez Lyonnaise des Eaux, then served as Chief Executive Officer of Suez from 2001 to 2003. He was then Executive Vice-President of Suez from 2003 until June 2006.

Mr. de Silguy was appointed Chairman of the Board of Directors of VINCI on 1 June 2006 and resigned from all his appointments at Suez. Since 6 May 2010, he has been Vice-Chairman of VINCI and Senior Director of the Board.

**Abduroul Dorri Esfahani***Senior Advisor to the Governor***Central Bank of The Islamic Republic of Iran**

Abduroul Dorri Esfahani is currently a Senior Advisor to the Governor of the Central Bank of Iran and a leading expert in Iranian monetary policy formation. He participated in the Iranian negotiating team during the JCPOA Iran Talks, offering critical expertise on the interplay between sanctions and Iranian monetary conditions. He serves as a non-executive board member in a number of leading financial institutions in Iran.

Mr. Esfahani was formerly Managing Partner of Iran Moshar, a leading Iranian accounting and advisory firm working in affiliation with PricewaterhouseCoopers (PWC).

He is a fellow of the Institute of Chartered Accountants in England and Wales, associate member of the Ontario Institute of Chartered Accountants, and a member of the Association of Iranian Certified Accountants.

**Dominique de Villepin***Former French Prime Minister**Former Minister of Foreign Affairs*

Mr. de Villepin was Prime Minister of France from 2005 to 2007. He began his career as a diplomat.

From 1995 to 2002 he was Chief of Staff to the President of the Republic, before becoming Minister of Foreign Affairs from 2002 to 2004 and Minister of the Interior from 2004 to 2005, before being appointed Prime Minister by President Jacques Chirac.

Born in Morocco in 1953, Mr. de Villepin holds a B.A. in Law, and graduated from the Paris Institute of Political Sciences and the Ecole Nationale d'Administration.

He has written numerous books of poetry and fiction as well as essays on history, international relations and art, in particular about Napoleon and about the French-Chinese painter Zao Wou Ki. He has also been active in the cultural field and concerning contemporary art.

Since 2008, he has set up a firm to accompany the strategies for transnational investments and activities particularly in Asia, the Middle East and Africa.

**John Marks***Founder***Search for Common Ground**

John Marks was until September 2014 the President of Search for Common Ground, a peace building NGO he founded in 1982 that has grown to 600 staff with offices in 35 countries. He also founded and headed Common Ground Productions, and from his new base in London, he remains a Senior Advisor to both organizations.

He has produced or executive-produced a wide variety of TV and film productions. He also is a best-selling, award-winning author. He was a US Foreign Service Officer and Executive Assistant for Foreign Policy to US Senator Clifford Case. A graduate of Cornell University, he was a Fellow at Harvard's Institute of Politics and a Visiting Scholar at Harvard Law School. He is a Skoll Awardee in Social Entrepreneurship and an Ashoka Senior Fellow, and he holds an honorary doctorate from the UN University for Peace in Costa Rica.



Danny Whitehead
Country Director Iran
British Council

Danny Whitehead is the British Council's Country Director Iran. Danny has worked in international development and international cultural relations for 17 years in Africa and Asia. His experience covers development in fragile states, education and training, languages and language policy, and arts for development. Danny's research interests lie in sociolinguistics, security and cultural relations, and culture and development, and his publications have included analyses of language policy in Indonesia and Cambodia, security and culture in DR Congo, and co-editing the recent volume 'Didgah: New Perspectives on UK-Iran Cultural Relations'.

In September 2015 he will launch a British Council / EIRG report on higher education and science cooperation and collaboration between the EU and Iran. Danny also specializes in theatre arts, having run theatre companies in Cambodia and Indonesia, and as a playwright his work has been performed in Asia and the UK.



Ramin Hariri
Partner
Dentons Europe

Ramin holds a PhD in Law (Doctorat en Droit) at University of Paris I–Panthéon Sorbonne on the topic of "Foreign Investment in Iran".

Ramin advises both governments and public companies in M&A transactions and due diligence, project management, cross-border contracts, joint ventures, and corporate structuring. He also intervenes on infrastructure projects and their financing, public-private partnerships and foreign investments regulation.

As regard his activities in Iran, Ramin has wealth of experience in advising companies in foreign investments regulation and transactions, in particular in the field of energy, oil and gas (upstream and downstream), mining (exploration, production, trading), agro-industries; construction, infrastructure and financial services.



George Kleinfeld
Partner
Clifford Chance

George Kleinfeld is a partner in the firm's Washington, DC office, specializing in international economic regulation and foreign investment matters. Mr. Kleinfeld has particular expertise counseling clients on regulation of international trade and investment transactions under US foreign trade controls, particularly US economic sanctions. For each of the past 7 years, the Chambers USA directory has assigned him its highest rating (Band One) for expertise in his areas of practice.

Mr. Kleinfeld began his career in 1984 at the US Treasury Department, serving as an international lawyer in the Office of the General Counsel. He advises several of the world's leading international banks and multinationals on sanctions and export control risk mitigation issues. He has presented at a wide range of conferences and seminars on this subject and contributed to leading publications, including the Journal of World Trade, International Lawyer, Financial Times and International Trade Law & Regulation. He also taught on US foreign trade controls for several years as an Adjunct Professor at the George Mason University Law School.

Mr. Kleinfeld holds a law degree and a Masters in Economics from the University of Pennsylvania, where he graduated with academic honors and was the first fellowship recipient and graduate of the University of Pennsylvania's Institute of Law and Economics. He obtained his undergraduate degree magna cum laude from the Georgetown University School of Foreign Service.



Homayoon Arfazadeh
Partner
Python & Peter

Homayoon Arfazadeh, Ph.D., is a partner of the Geneva based law firm Python & Peter. He is an active member of Geneva and New York bars with more than 25 years of experience in the field of international arbitration and cross border litigation. His activities cover a range of industries that include oil and gas, banking and finance, trading, steel, construction, technology transfer, as well as criminal and regulatory proceedings. He has represented clients in a variety of cases before international Tribunals as well as Swiss, European and US courts among which an interstate oil dispute, one of the largest compliance cases brought by US prosecutors against a foreign bank, and the largest commercial dispute involving an Iranian private bank in several European jurisdictions. He has a thorough knowledge Iran's business and regulatory environment.



Sara Nordin
Senior Associate
White & Case LLP

Sara Nordin joined White & Case's Brussels office in 2008, was based in our Hong Kong office in 2010–2014, and continues to be a senior associate member of the global international trade practice while currently being based primarily in Geneva.

Sara is part of the EU specialist export controls and sanctions team, which regularly advises multinational institutions and corporations on a wide range of matters relating to relevant EU law and policy and Member State enforcement for trade restrictions towards various third countries (such as Ukraine/Russia, Iran and Syria). Sara has worked on international trade and customs matters in both the United States and the EU, and specializes in advising multinational companies, trade associations and sovereign governments on related issues. From Sara's work in Hong Kong, she has developed a focus on the EU's trade and investment relations (including free trade agreements) with various Asian countries, including China.

With respect to EU and US trade and customs law, Sara has expertise relating to a broad range of issues concerning antidumping and countervailing duty, classification, origin, valuation, marking, entry procedures, preferential trade regimes and security standards. She has advised clients supplying goods and services on the EU and US markets on various aspects of environmental regulations, regulatory compliance, product safety standards (including GMO regulation in the EU and its Member States) and intellectual property regimes (including Geographical Indications). Sara also provides regular advice on various trade, customs and institutional matters in relation to existing EU and US free trade agreements, as well as free trade agreements under EU negotiation. She participates in ongoing industry consultations on drafting proposals for the modernized EU customs code.

Prior to joining White & Case, Sara worked for a New York law firm, specializing in international trade litigation and customs compliance matters. She has also worked as a trainee with the Trade Directorate-General of the European Commission.



Amir Handjani
President of PG International Commodity Trading
Cargill International SA

Mr. Handjani is President of PG International Commodity Trading. PG is Cargill International SA's agent in Iran for grains and oilseeds. PG is Cargill International SA's agent in Iran for grains and oilseeds. PG has been active in the Iranian agro-commodities sector for the past 24 years and has represented companies such as Tradigran International (a subsidiary of Farmland Industries) and A.C. Toepfer International (a subsidiary of ADM). PG Trade currently imports a wide variety of agrocommdities such as wheat, corn, raw sugar, feed grain and vegetable oil and is instrumental in facilitating humanitarian trade to the Iranian market.

Mr. Handjani is also a member of the Board of Directors of RAK Petroleum PLC, an exploration and production company listed on the Oslo Stock Exchange and Pt Capital, an Arctic resource asset management firm.

Mr. Handjani is a Truman National Security fellow and a member of the Atlantic Council Iran Task Force. He has written extensively about Iran and Persian Gulf security in Reuters, The Hill, The National Interest and Al Jazeera.



Charles de Boissezon
Chief Executive Officer
Hinduja Bank Switzerland

Mr. Charles de Boissezon is the CEO of Hinduja Bank (Switzerland) Ltd which was established in 1994 as a Swiss Banking Institution continuing on the asset management activities of a finance company created in 1978.

He brings over 35 years of international banking experience to the role having served with HSBC in London, Hong Kong, New York, Geneva, Chile and Jersey, including the running of businesses covering Asia, the Middle East and Latin America. Most recently, Charles served for five years as CEO of Banque Piguet & Cie SA, Geneva, Switzerland.

Hinduja Bank's business model is based on offerings for both individuals and institutions, with strong entrepreneurial and growth interests, innovative solutions in wealth management & private banking, trade finance, corporate advisory services and global investment solutions.

Headquartered in Geneva, Hinduja Bank developed its network in Switzerland with Zurich, Lucerne, Lugano, Basle and St Margrethen offices and its global reach to include a presence in Dubai, London, Paris, New York, Chennai, Mumbai, Mauritius and Cayman Islands. Across Western and Eastern geographies, Hinduja Bank is able to offer its clients highly personalised services combining the best of Swiss Banking tradition, with local market access and international expertise in the growth markets of the Middle East and India.



Klaus Merz
Chief Executive Officer
Pillar Merchant AG

Klaus Merz is the CEO of Pillar Merchant AG, formerly Nordkap AG. He began his career at Dresdner Bank AG before specializing in export and trade finance at KfW, ABB Structured Finance, and Bayerische Landesbank. He then moved to Credit Suisse where he served as Vice President for Export Finance, rising to Director, Global Head Export & Structured Trade Finance and later Director, Head Infrastructure Export & Structured Trade Finance. He leads Pillar Merchant as the financial division of the Pillar Trading GmbH group, a company specializing in petrochemical trading.



Said Rahmani
Chief Executive Officer
Sarava

Said Rahmani is a global serial entrepreneur. He started his entrepreneurship journey when he left the big blue (IBM) in mid 90s to start his first startup, Pathlight Technology in NY. Said founded Sarava, the first technology VC fund in Iran, focused on investment in Internet and Ecommerce and incubation of technology startups in early 2012. Prior to this he was regional general manager and country representative of Naspers in the Middle East. In this role he was responsible for business strategy, market development, strategic partnerships, joint ventures, regional investments, mergers and acquisitions and country operations.

Said held a number of senior positions at Naspers since 2007, when he joined the group. As Senior Vice President of Corporate and Business Development at Irdeto, he was responsible for worldwide business strategy to enable new online business models for the world's most popular app-stores and operators. Prior to this, he was responsible for Cloakware Business unit, implementing a business turn around to become the global leader in protection of premium content on Internet.

**Xanyar Kamangar***Founding Partner***Griffon Capital**

Xanyar Kamangar has more than 20 years of experience in the technology sector and investment banking across global markets and in Iran. He is a Founding Partner at Griffon Capital, a corporate finance and asset management firm. In 2014, he led the Sarava/DigiKala transaction, the only cross-border M&A in Iran's technology sector at a c.\$150m valuation, an unprecedented valuation for an Iranian business of its kind. Putting Iran's technology sector on the global map, the deal has attracted significant international interest and is seeing other global players follow suit.

Prior to Griffon, Mr. Kamangar was a Director at Deutsche Bank London, where he spent eight years in the EMEA Technology and Telecom Investment Banking team. There he advised major industry clients including Spotify, Rocket Internet, Zalando, MTN, Kinnevik, Vodafone, Turk Telekom and Etisalat, among others, on IPOs and M&A – helping his clients raise in excess of \$10bn from the equity and debt markets. Mr. Kamangar began his career as a technology entrepreneur in Iran. In 1995, he established Tehran Computer, which he grew into one of the country's leading players in computer telephony. In recognition, in 2004, he received the "Entrepreneur of the year" award from the Ministry of ICT. Mr. Kamangar holds an MBA from the London Business School, where he was President of the Middle East Club, and a BSc in Computer Science from Iran University of Science and Technology. He has an active role in a number of charities and is a member of the advisory team of iBRIDGES.

**Mohammad Nikjoo***Managing Director***Amin Investment Bank**

Dr. Mo Nikjoo is Managing Director and Head of M&A group at Amin Investment Bank, the largest and most active investment bank in Iran. He conceptualized and founded the first official M&A and Advisory group in Iran. Under his leadership, Amin Investment Bank has been associated with Iran's most prominent M&A and restructuring transactions and gained the largest market share of advisory services inside the country. Prior to joining Amin Investment Bank, he had different responsibilities at major Canadian financial institutions such as CIBC World Markets and Bank of Montreal (BMO). Dr. Nikjoo holds two Bachelor degrees, two Master degrees and a Ph.D. including an MBA from York University, Schulich School of Business, and a Ph.D. from University of Toronto. He has won numerous awards, published several papers in different prestigious international journals and conferences, and filed two successful U.S. patents.



Ali Amiri
Partner
ACL

Ali Amiri is founding partner of ACL. He is an entrepreneur and investor in Iran with both a strong investment track record in the Iranian Market and reach into the country's business community. Ali has a deep understanding of the Iranian investment opportunity and a strong belief in the economic potential of the country and the ability of the Iranian people to prosper through business.

Ali holds a MBA from Harvard Business School (2006) and a BA in Economics from Columbia (1990). He has a number of management positions and board directorships including: Founding Shareholder and Chairman – Guarantee Finance LLC, Founding Partner – ACL, Director – Arya Diesel and Director – Maadiran Group.

Ali is married, has three daughters, lives in London and travels frequently to Tehran.



Rouzbeh Pirouz
Executive Chairman
Turquoise Partners

Mr. Pirouz received his Bachelor's degree from Stanford University, a Master's degree from Harvard University and was a Rhodes Scholar at Oxford University.

Rouzbeh Pirouz is the Executive Chairman of Turquoise Partners, the leading Iranian asset management firm, which manages over \$70 million of foreign investment funds on the Tehran Stock Exchange (TSE). Mr. Pirouz is also the Chairman of the Board of the Iranian Industrial Development Investment Company (IIDIC). Previously, he was Founder and CEO of Mondus, the leading b2b procurement business in Europe.

He sits on the Board of Directors of the Iran Heritage Foundation (IHF) and has been selected by the World Economic Forum (Davos, Switzerland) as a Young Global Leader. Mr. Pirouz is also the chairman of the Iranian Business School (IBS) which is the leading independent and not for profit management education institution in Iran.



Majid Zamani
Chief Executive Officer
Kardan Investment Bank

Mr. Majid Zamani is the CEO of Kardan Investment Bank. Kardan is a fully fledged investment bank operating from Tehran - Iran and has business relationships with clients, investors, advisers and other stakeholders in several key regions and financial centers of the world. Kardan's main shareholders are three licensed commercial banks, Bank Tejarat, Saman Bank, and Middle East Bank. Mr. Zamani is a former World Bank consultant and has worked for AIG in New York, and Petroleum Finance Corporation in Washington DC. He earned his MBA from University of Illinois - Chicago and an MPA from Columbia University - New York and a BSc. in Electrical Engineering from University of Tehran. Mr. Zamani is the co - founder of the first structured Venture Capital fund in E - commerce in Iran with successful portfolio companies. He has been involved in several international merger and acquisition transactions and has provided financial advisory to corporations across various industries.



Amr Aboushaban
Chairman, Frontier Market Business Development
Renaissance Capital

Amr Aboushaban is a senior member of the Emerging Market Equities team & Chairman of Frontier Markets Business Development at Renaissance Capital. Amr has been leading the market research & information gathering effort on the Iranian market for 1.5 years since he joined and has organised several educational trips for institutions with assets of over \$3 trillion USD, to Iran. Amr holds a Master's degree in Finance & Investment and a Bachelors of Engineering in Digital Communications from the University of London. Prior to Renaissance, Amr worked for eight years at Bank of America Merrill Lynch in London as part of the Emerging Market Equities team.



Philippe Delleur
President
Alstom International

Philippe Delleur is Senior Vice President International Network in Alstom and President of Alstom International since 2011. He joined Alstom in 2006 as Senior Vice President South Europe-Africa- Middle East, then SVP Latin America and President of Alstom Brazil. Before joining Alstom he worked for 23 years in the French Ministry of Economy and Finances, notably as Managing Director of the Public Procurement Agency, Deputy Secretary of Trade and member of staff of the Minister of Economy and Finance, Michel Sapin. He is a graduate of the ENA (French National School of Administration), Sciences Po Paris and holds a Law Degree.



Paul van Son
MENAT Country Chairman
RWE

Paul van Son joined RWE AG in 2015 as its Country Chairman for MENA and Turkey from its basis in Dubai, UAE.

He has been active for over 35 years in various supervisory board, executive and operations management positions in the international (renewable) electricity and gas business. His leadership experience includes control system development at Siemens AG (Germany), system operator of the unbundled Dutch national power system at SEP/TenneT and power system control center consultancy at DNV/KEMA.

From 1998 onward he was Managing Director of Essent Sustainable Energy (NI), CEO of Essent Energy Trading, and Chairman of the Management Board of Deutsche Essent GmbH in Düsseldorf, building up the German activities of Essent N.V.

In 2009 Mr. van Son was appointed CEO of Dii GmbH (Munich), an international consortium for facilitating a market for renewable energy in the deserts of MENA. Presently, besides his role as RWE Country Chairman for MENA & Turkey, he is leading the transition of Dii into a regional industry network 'Supporters of Desert Energy', focusing on financial, technical and regulatory hurdles for renewable energy projects and grid integration.

Mr. van Son is the founder and honorary President of the European Federation of Energy Traders. He is Chairman of the Energy4All Foundation, a non-profit organization promoting decentralized energy systems in Africa. He graduated as an electrical engineer at the Technical University Delft and corporate governance at Nyenrode University, Netherlands.



Andreas Schweitzer
Senior Managing Partner
Arjan Capital

Andreas Schweitzer started his career in Swiss private banking and went on to create and manage a \$200 million market - timing fund. He is the Managing Director of Investissements Mistral Ltd and co - founder of Acquarossa Terme SA, a Swiss Thermal Spa Resort Development. With a well - rounded knowledge of start - ups, SMEs and especially frontier markets, Schweitzer invested since 2005 in wind energy as well as in the development of hydro - electric power drive systems for mid - size on - and off grid wind turbines.

Schweitzer's Iranian business experience began in 2009 as an investor on his own account in the wind industry in Iran. Today he is an advisor for the Iran market to Metallco International Ltd., an industrial merchant company specializing in automotive/rail, defense, power generation and counter trade. Schweitzer now maintains a Tehran office and advises financial and industrial institutions interested in investing in or trading with Iran. He is a speaker at various upcoming International Iran Business Forums.

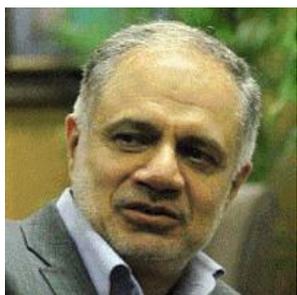


Elham Hassanzadeh
Founder and Managing Director
Energy Pioneers

Dr. Elham Hassanzadeh is the Founder and Managing Director at Energy Pioneers Ltd. She has extensive professional and academic experience in Iran's energy sector, with a particular focus on the country's natural gas industry.

Elham spent two years at Oxford Institute for Energy Studies (OIES) as a Research Fellow where she authored "Iran's natural gas industry in the post-Revolutionary period", published by Oxford University Press. She holds positions with the World Bank as a Political Economy Advisor and with the Global Subsidies Initiative (GSI), International Institute for Sustainable Development (IISD) as a visiting Fellow. She is a qualified lawyer at the Iranian Central Bar Association.

Elham holds an LL.M degree from University of Cambridge and a PhD degree in Oil and Gas Law and Policy Studies from the Centre for Energy, Petroleum and Mineral Law and Policy (CEPMLP), University of Dundee.



Ali Kardor
Head of Investment, Deputy Managing Director
NIOC

H.E. Ali Kardor is a key leader in Iran's oil industry. In his capacity as Deputy Managing Director for the National Iranian Oil Company (NIOC), he has responsibilities over investment in the vital industry.

Mr. Kardor is a member of the Iran Oil Contracts Restructuring Committee which will be unveiling an updated contract structure in December 2015 to better facilitate foreign investment in Iran's oil industry in a way that supports the country's long-term interests.



Issa Mashayekhi
Managing Director
National Petrochemical Company International

Issa Mashayekhi has had a long career in Iran's petrochemical industry and currently serves as Managing Director of National Petrochemical Company International. Previously, he has held senior positions at Persian Gulf Petrochemical Industry Company, Hormoz Petrochemical Company, Veniran Petrochemical Company, and Mehr Petrochemical Company.

Mr. Mashayekhi's experience in the financial side of the petrochemical industry extends to long-term financing, mergers and acquisitions, risk management, and valuation.

He holds a BA from Shahid Chamran University and a Masters in Corporate Finance and Investment from London Metropolitan University.



Alexandre Oliveira
Emerging Markets Oil & Gas Leader
EY

Alexandre Oliveira has deep industry knowledge and works closely with national oil companies, governments and international companies. Alexandre has held positions at Schlumberger, Statoil, Baker Hughes, Accenture and the Boston Consulting Group.

He has experience in a variety of fields, including strategy, transformation, national resource planning, M&A, asset management, local content, industrial development, operations, R&D, technology, international expansion and business development. Alexandre is an engineering graduate from Imperial College London and is also a regular speaker at industry events. He is based in Dubai.



Gholamali Kamyab
Vice Governor
Central Bank of The Islamic Republic of Iran

Gholamali Kamyab is Vice Governor for Foreign Exchange Affairs at the Central Bank of the Islamic Republic of Iran. During his career he has held a wide range of positions at CBI, specializing in various aspects of Iran's foreign exchange policy. He holds a BA from Tehran University and received his MBA in the United States.



Esfandiyar Batmanghelidj
Founding Partner
BHB Emissary

Esfandiyar is a Founding Partner of BHB Emissary. In addition to his role at BHB, he is the Business Development Manager at Macat, a London-based education technology company. He is an associate of Counterpoint, a UK cultural risk consultancy. Esfandiyar's research on Iranian political economy, social history, and public health has been published in the Encyclopedia Iranica, the journal Iranian Studies, the World Health Organization EMRO Journal, and the International Journal of Preventative Medicine. He is a Contributing Editor at Bourse & Bazaar, a new editorial platform focused on Iran's commercial future. His commentary on current affairs and Iranian geopolitics has been published in LobeLog, Quartz, Defense One, Al Jazeera America, Roads and Kingdoms, and Asia Newspaper.

Esfandiyar graduated summa cum laude from Columbia University, with a focus on Political Science and Middle Eastern Studies.

KNOWLEDGE PARTNER:**DENTONS EUROPE LLP**

Dentons is a global law firm driven to provide a competitive edge in an increasingly complex and interconnected world. A top 20 firm on the Acritas 2014 Global Elite Brand Index, Dentons is committed to challenging the status quo in delivering consistent and uncompromising quality in new and inventive ways. Dentons' clients now benefit from 3,000 lawyers and professionals in more than 80 locations spanning 50-plus countries. With a legacy of legal experience that dates back to 1742 and builds on the strengths of our foundational firms—Salans, Fraser Milner Casgrain (FMC), SNR Denton and McKenna Long & Aldridge—the Firm serves the local, regional and global needs of private and public clients. In 2015, the Firm announced that it would be combining with Chinese firm 大成. Upon launch, the Firm will have approximately 6,600 lawyers and professionals operating from more than 125 locations worldwide.

From established brands to emerging growth companies, private and public corporations, governments and government agencies, small businesses and startups, entrepreneurs, and individuals, Dentons serves the local, regional and global needs of a broad spectrum of clients. Our deep global experience spans multiple sectors including Automotive; Aviation and Aerospace; Communications; Construction; Defense and Space; Energy; Financial Institutions; Forest Products and Agribusiness; Gaming; Government; Hotels and Leisure; Infrastructure and PPP; Insurance; Life Sciences and Health Care; Luxury; Fashion and Beauty; Manufacturing; Media, Entertainment and Sports; Mining; Private Equity; Professional Services; Real Estate; Retail; and Technology and Transportation.

Whether our clients enter new markets, countries or regions, or expand at home, they rely on us to advise on the governmental, regulatory and legal aspects of their operations. We guide clients across borders in pursuit of growth and to follow the flow of capital. We advise them on increasingly complex—and often unique—transactions where precedents are few and the business and legal climates are shifting. And we vigorously pursue their interests if disputes arise.

PREMIUM SPONSOR:**Pillar Merchant AG**

In 1963, Pillar Merchant AG was founded by Brown Boveri Corporation (now ABB, Asea Brown Boveri) as EFAG Exportfinanzierungs AG. In 1996, the Company obtained a banking license and changed its name to ABB Export Bank AG. In 2003, the bank was sold by ABB to Swedish investors and renamed to Nordkap Bank AG.

Since March 2015, the Company, that in the meantime has given back its banking license, is held by a German investor and is called Pillar Merchant AG ever since.

As a Swiss financial institution we offer a wide range of financial services in the lending business:

- Advisory for corporate- and project financing
- Structured trade & export financing
- Tailor made outsourcing solutions for banks and financial institutions with regard to credit Portfoliomanagement, loan administration and loan work outs;
- Loan trading
- Credit insurances

We are expert in infrastructure-, oil & gas-, and hard & soft commodity financing, covering markets of the Middle East, Europe and Asia. In future and subject to the lifting of the sanctions we will focus on transactions with Iran.

We have excellent contacts into the international lending and credit insurance market.

SPONSORS:

ACL Asset Management is an investment company focused on Iran. The company's objective is to enable international investors to intelligently access the latent growth opportunities embedded in the Iranian Capital Markets. ACL is launching a family of funds, initially focusing on the Tehran Stock Exchange but soon followed by Private Equity. ACL combines a fully-fledged research capability on the ground in Tehran with the best performing fund manager on the Tehran Stock Exchange.



**TURQUOISE
PARTNERS**

Turquoise Partners is a financial services company offering investment management, brokerage and advisory services.

Turquoise manages more than 90% of all foreign portfolio investment on the Tehran Stock Exchange. Turquoise concentrates on Iran and has been operating out of Tehran since 2005. The team across the group now consists of over 100 professionals.

Turquoise has a proven track record in acquisition and management of listed investment companies focusing on strategic private and public investments.

Turquoise has an intimate knowledge of Iran and its investment environment, and a very wide contact base across the Iranian private sector.



Arjan Capital is an independently owned and operated investment firm focusing on the Iranian markets. Arjan was founded by professionals and entrepreneurs who have worked and lived in Iran and educated and trained outside Iran. Arjan has three practice areas, offering a multi-discipline platform to foreign entities, seeking entry into Iranian markets. Arjan's multi-discipline platform consists of:

- Industrial practice (JV, Partnership, agency)
- Financial practice (Asset management, (listed and private equity), M&A, Advisory)
- Legal practice (we have our own Tehran registered law firm with international and Iranian law partners).



Vistar Business Monitor is a consulting firm that provides comprehensive coverage of business, political, economic and legal related affairs on Iran. We offer our clients with three separate lines of services:

1. Business and research consulting – Market studies, feasibility studies, marketing and market entry strategies, industrial sector analyses, valuations, financial analyses, capital market analyses, business risk analyses, country risk analyses, and international legal services.
2. Legal consulting – Our legal section advises a broad range of cliental including commercial entities, companies, financial institutions, and individuals on compliance, negotiations, contracts, international affairs, and document structuring matters.
3. Publications – We have weekly, monthly, and quarterly publications on Iran's economy and various industrial sectors.

The logo for Energy Pioneers, featuring the words "Energy Pioneers" in a white sans-serif font. The word "Energy" is in white, and "Pioneers" is in a bright yellow color. The text is centered within a solid black rectangular background.

Energy Pioneers is a strategic consulting company specialising in Iran's energy sector. With offices in Tehran and London, we specialise in investment advisory services for energy sector development, drawing upon years of proven expertise.

Founded in Oxford, England in May 2013, Energy Pioneers partners with its clients in order to bridge the gap in knowledge in Iran's long isolated energy sector. We work closely with our clients including international energy companies, small and medium sized enterprises (SMEs), investment funds and international financial institutions to develop and manage their portfolio in Iran's giant energy market. We serve our clients to effectively develop their businesses and manage risks and to identify and establish partnerships with competent domestic stakeholders for optimal operations.

Our experienced executive team, who bring to bear years of operations experience in the energy sector and financial markets, gives Energy Pioneers a clear advantage in assisting international companies to invest in Iran's energy sector. Able to call upon the insights of some of the most experienced Iranian experts from both the private and public sectors, the company is well-equipped to provide its clients with an unrivaled range of strategic services.

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